

### **Support for New Air Routes**

The Public Services Department (PSD) is responsible for the operation of Guernsey Airport and the Commerce and Employment Department (C&E) is responsible for air route development. To maximise airport use and improve connectivity each Department provides support schemes for the development of new air routes which are complimentary but which vary slightly in scope.

Under the scheme applied by the Airport any new scheduled or charter route (defined as a route that has not been operated for the previous two years) to and from Guernsey or Alderney benefits from a 100% rebate on fixed (aircraft) charges in year one and year two.

Under the C&E scheme any new scheduled route (defined as above) to and from Guernsey will benefit from a reimbursement of the passenger, security and parking charges which otherwise would continue to be levied by the Airport in year one and two.

In addition, C&E will contribute on a £ for £ basis to the costs of a specific campaign to promote the route by the operator up to a maximum amount determined by the Department in reference to the projected carryings on the service.

**The combined effect of these schemes is that new scheduled routes to and from Guernsey will not be subject to any airport charges for two years and qualify for a contribution to the costs of a route promotion campaign.**

C&E does not provide support for routes to and from Alderney. Applications for any support from C&E for new charter services will be determined on the basis of the merits of the route and an assessment of its contribution to strategic objectives.

If a new route has exceptional strategic benefits, for instance provides services to an additional international hub airport, C&E will consider providing increased levels of support.

The total amount available each year from C&E for the support of new routes is subject to an annual cap.

**Commerce and Employment Department  
September 2010**

**Contact:** George Sauvage, Director of Strategy, (01481) 234567 - [george.sauvage@commerce.gov.gg](mailto:george.sauvage@commerce.gov.gg) or

Colin Le Ray, Airport Director (01481) 237766 - [colin.leray@gov.gg](mailto:colin.leray@gov.gg) for more details.